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GARY GEREFFI

Curriculum Vitae

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Current Positions: Professor, Department of Sociology, Duke University
Director, Center on Globalization, Governance & Competitiveness
Adjunct Professor of Business Administration and Corporate Sustainability,
Fuqua School of Business, Duke University

Academic Background: Ph.D. – Yale University, Sociology
B.A. – University of Notre Dame, Sociology

Selected Honors and Awards:

World Economic Forum, Global Agenda Council on The Future of Manufacturing, 2012-2016
US Department of Defense, Minerva Research Initiative grant, “A Global Value Chain Analysis of Food Security and Food Staples for Major Energy-Exporting Nations in the Middle East and North Africa,” 2012-2015
UK Department for International Development (DFID) grant, “Economic and Social Upgrading in Global Production and Trade,” 2009-2012
Ewing Marion Kauffman Foundation grant, “U.S. Competitiveness and Global Innovation,” 2008-2009.
Alfred P. Sloan Foundation grant, “The Engineering Outsourcing Debate: Comparing Engineering Graduates in the United States, India, and China,” 2006.
International Labor Organization, 7th Nobel Peace Prize Social Policy Lectures (3 lectures), “The New Offshoring of Jobs and Global Development,” Kingston, Jamaica, December 5-7, 2005
Polson Memorial Lecture, Cornell University, “The New Offshoring of Jobs and Global Development: Who Wins, Who Loses, and Who Calls the Shots?” Polson Institute for Global Development, October 28, 2005
U.S. National Academies, member of Committee on Analyzing the U.S. Content of Imports and Foreign Content of Exports, Washington, DC, 2004-2006
Rockefeller Foundation grant, “The Global Value Chains Initiative,” 2000-2008
Alfred P. Sloan Foundation grant to organize a workshop on “Globalization, Employment, and Economic Development,” June 14-16, 2004, Rockport, Massachusetts < http://www.soc.duke.edu/sloan_2004/ >
Director, Markets & Management Studies Program, Duke University, 1997-2003
Ford Foundation grant, “The Development of Social and Environmental Certification Institutions: Corporate Accountability in Global Industries,” 2000-2002
Woodrow Wilson Fellow
Phi Beta Kappa

Areas of Interest:

Sociology of Development; International Competitiveness; Environmental and Social Sustainability; Economic Sociology; Political Economy; Latin America; East Asia

Languages: Spanish (fluent); Italian, French and Portuguese (reading)

Courses Taught:

America in the Modern World System; Capstone Course in Markets & Management Studies; Comparative Sociology; Contemporary International Issues; Nations, Regions, and the Global Economy; North Carolina in the Global Economy; Organizations and Global Competitiveness; Organizations and Management; Political Economy of Development; Sociology of Business and Labor; Strategies of Comparative Analysis; Third World Development; Transnational Corporations in the World Economy

Duke University Activities:

Director, Center on Globalization, Governance, and Competitiveness, 2004-present.
Director, Markets & Management Studies Program, 1997-2003
Global Priorities Committee, 2011-2014
Duke University Athletic Council, 2000-2010
Academic Priorities Committee, 1999-2003
Executive Committee of the Graduate Faculty, Duke University, 1989-1991, 1995-1997
Academic Council, Duke University, 1985-1987, 1993-1994
Director of Graduate Studies, Department of Sociology, Duke University, 1988-1992
Chair, Council on Latin American Studies, Duke University, 1981-1982, 1988-1990
Director, Comparative Area Studies Major, Duke University, 1985-1986

Professional Activities:

Member, Committee on Analyzing the U.S. Content of Imports and Foreign Content of Exports, The National Academies, Washington, DC, 2004-2005
Co-director, Global Value Chains Initiative, Rockefeller Foundation and Institute of Developing Studies, University of Sussex, Brighton, UK, 2000-2008 (see <http://www.globalvaluechains.org/>)
Co-chair, Collaborative Research Network on "Globalization, Local Institutions, and Development," Social Science Research Council, New York, 1997-2002
Chair, Section on Political Economy of the World-System, American Sociological Association, 1993-1994
Member, Editorial Board of *American Journal of Sociology*, 1989-1991; 2001-2004
Member, Editorial Board of *Competition and Change*, 1995-1996
Member, Editorial Board of *Contemporary Sociology*, 1986-1990
Member, Editorial Board of *International Organization*, 1986-1988
Member, Editorial Board of *Latin American Research Review*, 1986-1988
Referee for Economic and Social Research Council, United Kingdom
Referee for the National Science Foundation, Washington, D.C.
Referee for the Woodrow Wilson International Center for Scholars, Washington, D.C.

Consulting Activities:

African Development Bank; Asian Development Bank; Environmental Defense Fund; Inter-American Development Bank; International Labor Organization; Kurt Salmon Associates (Atlanta, GA); Management Sciences for Health (Boston, MA); National Research Council (Washington, DC); Pan American Health Organization; UK Department for International Development (DFID); UN Conference on Trade and Development (UNCTAD); UN Economic Commission for Latin America and the Caribbean (ECLAC); United Nations Industrial Development Organization (UNIDO); U.S. Agency for International Development (USAID); U.S. Department of Labor; World Bank and International Finance Corporation; World Economic Forum; World Health Organization.

PUBLICATIONS

Books:

- 2014 [*A Indústria Brasileira e as Cadenas Globais de Valor*](#) (*Brazilian Industry in Global Value Chains*) (Timothy Sturgeon, Gary Gereffi, Andrew Guinn and Ezequiel Zylberberg). São Paulo, Brazil: Elsevier.
- 2011 [*Skills for Upgrading: Workforce Development and Global Value Chains in Developing Countries*](#) (Gary Gereffi, Karina Fernandez-Stark and Phil Psilos). Durham, NC: Duke University, Center on Globalization, Governance & Competitiveness.
- 2011 [*Shifting End Markets and Upgrading Prospects in Global Value Chains*](#) (Cornelia Staritz, Gary Gereffi and Olivier Cattaneo, co-editors). Special issue of *International Journal of Technological Learning, Innovation and Development* (IJTLID). Vol. 4, Nos. 1/2/3.
- 2010 [*Global Value Chains in a Postcrisis World: A Development Perspective*](#) (Olivier Cattaneo, Gary Gereffi and Cornelia Staritz, co-editors). Washington, DC: The World Bank.
- 2008 [*Manufacturing Climate Solutions: Carbon-Reducing Technologies and U.S. Jobs*](#) (Gary Gereffi, Kristen Dubay and Marcy Lowe). Durham, NC: Center on Globalization, Governance & Competitiveness, Duke University.
- 2006 [*The New Offshoring of Jobs and Global Development*](#). ILO Social Policy Lectures. Geneva: International Institute for Labor Studies and International Labor Organization.
- 2003 *Latin America in the 21st Century: Toward a New Sociopolitical Matrix* (Manuel Antonio Garretón, Marcelo Cavarozzi, Peter S. Cleaves, Gary Gereffi and Jonathan Hartlyn). Boulder, CO: Lynne Rienner Publishers.
Translated (Spanish): *América Latina en el siglo XXI: Hacia una nueva matriz sociopolítica*. Santiago, Chile: LOM Ediciones, 2004.
- 2002 *Free Trade and Uneven Development: The North American Apparel Industry after NAFTA* (Gary Gereffi, David Spener and Jennifer Bair, co-editors). Philadelphia, PA: Temple University Press.
- 2001 *The Value of Value Chains: Spreading the Gains from Globalisation* (Gary Gereffi and Raphael Kaplinsky, co-editors). Special issue of the *IDS Bulletin*, Vol. 32, No. 3, July. Brighton, UK: Institute of Development Studies at the University of Sussex.
- 1994 *Commodity Chains and Global Capitalism* (Gary Gereffi and Miguel Korzeniewicz, co-editors). Westport, CT: Greenwood Press (hardcover) and Praeger (paperback).
- 1990 *Manufacturing Miracles: Paths of Industrialization in Latin America and East Asia* (Gary Gereffi and Donald L. Wyman, co-editors). Princeton, NJ: Princeton University Press.
Translated with a new Preface for the Chinese edition: Shanghai Far East Publishers, Shanghai, People's Republic of China, 1996.
(制造奇迹：拉美与东亚工业化的道路 加里杰·里菲 唐纳德·怀曼编 上海远东出版社 1996)
- 1983 *The Pharmaceutical Industry and Dependency in the Third World*. Princeton, NJ: Princeton University Press.
Translated and updated (Spanish): *Industria farmacéutica y dependencia en el Tercer Mundo*. México, D.F.: Fondo de Cultura Económica, 1986.

Recent Research Reports:

- 2016 [“Peru in the High Quality Cotton Textile and Apparel Global Value Chain: Opportunities for Upgrading”](#) (Karina Fernandez-Stark, Penny Bamber and Gary Gereffi). Report commissioned by the World Bank. Durham, NC: Duke Center on Globalization, Governance & Competitiveness (Duke CGGC), January.
- 2016 [“Peru in the Mining Equipment Global Value Chain: Opportunities for Upgrading”](#) (Penny Bamber, Karina Fernandez-Stark and Gary Gereffi). Report commissioned by the World Bank. Durham, NC: Duke Center on Globalization, Governance & Competitiveness (Duke CGGC), January.
- 2016 [“Peru in the Table Grape Global Value Chain: Opportunities for Upgrading”](#) (Karina Fernandez-Stark, Penny Bamber and Gary Gereffi). Report commissioned by the World Bank. Durham, NC: Duke Center on Globalization, Governance & Competitiveness (Duke CGGC), January.
- 2016 [“Bahrain’s Position in the Global Apparel Value Chain: How the U.S.-Bahrain FTA and PTLs Shape Future Development Options”](#) (Jennifer Bair, Stacey Frederick and Gary Gereffi). Report prepared for the Embassy of Bahrain, Washington, DC, January.
- 2015 [“Global Value Chains, Development and Emerging Economies”](#) (Gary Gereffi). UNIDO/UNU-MERIT Working Paper Series #2015-047, November 27.
- 2015 [“Public-Private Partnerships in Global Value Chains: Can They Actually Benefit the Poor?”](#) (Ajmal Abdulsamad, Shawn Stokes and Gary Gereffi). USAID Leveraging Economic Opportunities (LEO) Report #8, February.
- 2014 [“Risks and Opportunities of Participation in Global Value Chains”](#) (Gary Gereffi and Xubei Luo). World Bank, Policy Research Working Paper 6847 (April).
- 2014 [“Nicaragua and the Apparel Value Chain in the Americas: Implications for Regional Trade and Employment”](#) (Stacey Frederick, Jennifer Bair and Gary Gereffi). Report prepared for Nicaragua’s National Free Trade Zones Commission (CNZF), March 18.
- 2014 [“Burundi in the Agribusiness Global Value Chain: Skills for Private Sector Development”](#) (Penny Bamber, Andrew Guinn and Gary Gereffi). Duke University, Center on Globalization, Governance & Competitiveness (Duke CGGC). Report prepared for the World Bank, February 28.
- 2014 [“Burundi in the Coffee Global Value Chain: Skills for Private Sector Development”](#) (Penny Bamber, Andrew Guinn and Gary Gereffi). Duke University, Center on Globalization, Governance & Competitiveness (Duke CGGC). Report prepared for the World Bank, February 28.
- 2014 [“Burundi in the Energy Global Value Chain: Skills for Private Sector Development”](#) (Penny Bamber, Andrew Guinn and Gary Gereffi). Duke University, Center on Globalization, Governance & Competitiveness (Duke CGGC). Report prepared for the World Bank, February 28.
- 2014 [“Burundi in the Agribusiness, Coffee and Energy Global Value Chains: Project Summary – Skills for Private Sector Development”](#) (Penny Bamber, Andrew Guinn and Gary Gereffi). Duke University, Center on Globalization, Governance & Competitiveness (Duke CGGC). Report prepared for the World Bank, February 28.
- 2013 [“Connecting Local Producers in Developing Countries to Regional and Global Value Chains – Update”](#) (Penny Bamber, Karina Fernandez-Stark, Gary Gereffi and Andrew Guinn). OECD Trade Policy Paper No. 160, December 3.
- 2013 [“Brazilian Manufacturing in International Perspective: A Global Value Chain Analysis of Brazil’s Aerospace, Medical Devices, and Electronics Sectors”](#) (Timothy Sturgeon, Gary Gereffi, Andrew Guinn,

- and Ezequiel Zylberberg). Report prepared for Brazil's Confederação Nacional da Indústria (CNI), September.
- 2013 [“Costa Rica in Global Value Chains: Medical Device, Electronics, Aerospace and Offshore Services”](#) (Gary Gereffi, Penny Bamber, Stacey Frederick and Karina Fernandez-Stark). Report prepared for Costa Rica's Ministry of Foreign Trade (COMEX), August.
- 2013 [“Realizing the Potential of African Agriculture: Innovations and Market Access for Smallholder Farmers”](#) (Ajmal Abdulsamad, Lukas Brun and Gary Gereffi). Duke Center on Globalization, Governance & Competitiveness, Durham, NC, May. Report prepared for Oxfam America and the Rockefeller Foundation.
- 2013 [“Wheat Value Chains and Food Security in the Middle East and North Africa Region”](#) (Ghada Ahmed, Danny Hamrick, Andrew Guinn, Ajmal Abdulsamad and Gary Gereffi). Duke Center on Globalization, Governance & Competitiveness, Durham, NC, August. Report prepared for U.S. Dept. of Defense Minerva Initiative grant (see [Duke Minerva website](#)).
- 2013 [“Joining, Upgrading and Being Competitive in Global Value Chains: A Strategic Framework”](#) (Olivier Cattaneo, Gary Gereffi, Sebastien Miroudot, and Daria Taglioni), World Bank, Policy Research Working Paper 6406 (April).
- 2013 [“Co-evolution of Concentration in Mobile Phone Global Value Chains and Its Impact on Social Upgrading in Developing Countries”](#) (Joonkoo Lee and Gary Gereffi). Capturing the Gains, Working Paper 25, March.
- 2013 [“U.S. Coal and the Technology Innovation Frontier: What Role Does Coal Play in Our Energy Future?”](#) (Ghada Ahmed, Ajmal Abdulsamad and Gary Gereffi). Duke Center on Globalization, Governance & Competitiveness, Durham, NC, February.
- 2013 [“Better Work in Central America: Assessing the Opportunities for Upgrading in Nicaragua's Apparel Sector”](#) (Jennifer Bair and Gary Gereffi). Capturing the Gains, Working Paper 17, February.
- 2013 [“The NSPS Shipbuilding Value Chains”](#) (Gary Gereffi, Lukas Brun, Shawn Stokes and Andrew Guinn). Report prepared for Nova Scotia's Department of Economic and Rural Development and Tourism (ERDT), January.
- 2012 [“Geosynthetics: Coastal Management Applications in the Gulf of Mexico”](#) (Shawn Stokes, Susan Wunderink, Marcy Lowe and Gary Gereffi). Report prepared for the Environmental Defense Fund, July 25.
- 2012 [“Restoring Gulf Oyster Reefs: Opportunities for Innovation”](#) (Shawn Stokes, Susan Wunderink, Marcy Lowe and Gary Gereffi). Report prepared for the Environmental Defense Fund, June 3.
- 2012 [“Assessing Ocean Technology Value Chains: A Guide for the Canadian Trade Commissioner Service”](#) (Lukas C. Brun, Joonkoo Lee and Gary Gereffi). Report prepared for Canada's Department of Foreign Affairs and International Trade (DFAIT). April.
- 2012 [“Nova Scotia's Ocean Technologies: A Global Value Chain Analysis of Inshore & Extreme Climate Vehicles, Unmanned Underwater Vehicles, and Underwater Sensors & Instrumentation”](#) (Gary Gereffi, Lukas C. Brun, Joonkoo Lee and Mary Turnipseed). Report prepared for Nova Scotia's Department of Economic and Rural Development and Tourism (ERDT), March 5.
- 2011 [“Restoring the Gulf Coast: New Markets for Established Firms”](#) (Marcy Lowe, Shawn Stokes and Gary Gereffi). Report prepared for the Environmental Defense Fund (EDF), December 5.
- 2011 [“Global Value Chains, Upgrading and Poverty Reduction”](#) (Joonkoo Lee, Gary Gereffi and Stephanie Barrientos). Capturing the Gains, Briefing note 3, November.

- 2011 [“Global Value Chain Analysis: A Primer”](#) (Gary Gereffi and Karina Fernandez-Stark). Background document for World Bank training workshop on Global Value Chains in Astana, Kazakhstan. May 31.
- 2011 [“Smart Grid: Core Firms in the Research Triangle Region, North Carolina”](#) (Marcy Lowe, Hua Fan and Gary Gereffi). Report for the Institute for Emerging Issues, North Carolina State University, Raleigh, NC. May 24.
- 2011 [“U.S. Smart Grid: Finding New Ways to Cut Carbon and Create Jobs”](#) (Marcy Lowe, Hua Fan and Gary Gereffi). Report prepared for the Environmental Defense Fund (EDF), April 19.
- 2011 [“The Multiple Pathways to Industrial Energy Efficiency: A Systems and Value Chain Approach”](#) (Lukas C. Brun and Gary Gereffi). Report prepared for the Environmental Defense Fund (EDF), February 15.
- 2010 [“Improving competitiveness in the textile-apparel industry in Nicaragua and the United States”](#) (Gary Gereffi and Jennifer Bair). Study commissioned by USAID/CARANA and the National Free Zones Commission (CNZF/Government of Nicaragua). December 20.
- 2010 [“Case Study: A123 Systems Local Markets and Competitiveness, A Value Chain Analysis”](#) (Gary Gereffi, Tali Trigg and Marcy Lowe). Report prepared for the Environmental Defense Fund (EDF), October 22.
- 2010 [“Case Study: Cree, Inc. Local Markets and Global Competitiveness: A Value Chain Analysis”](#) (Gary Gereffi, Ghada Ahmed, and Marcy Lowe). Report prepared for the Environmental Defense Fund (EDF), October 22.
- 2010 [“Lithium-ion Batteries for Electric Vehicles: The U.S. Value Chain”](#) (Marcy Lowe, Saori Tokuoka, Tali Trigg and Gary Gereffi). Report prepared for the Environmental Defense Fund (EDF), October 5.
- 2010 [“Agricultural Value Chains in the Mexicali Valley of Mexico: Main Producers and Buyers”](#) (Lukas Brun, Ajmal Abdulsamad, Christopher Guertsen and Gary Gereffi). Report prepared for The Walton Family Foundation, September 15.
- 2010 [“U.S. Manufacture of Rail Vehicles for Intercity Passenger Rail and Urban Transit: A Value Chain Analysis”](#) (Marcy Lowe, Saori Tokuoka, Kristen Dubay and Gary Gereffi). Report prepared for the Apollo Alliance with support from the Rockefeller Foundation and Surdna Foundation, June 22.
- 2010 [“The Global Apparel Value Chain, Trade and the Crisis: Challenges and Opportunities for Developing Countries”](#) (Gary Gereffi and Stacey Frederick). Report prepared for World Bank project on “Global Value Chains and the Crisis.” World Bank, Policy Research Working Paper 5281 (April).
- 2010 [“The Offshore Services Value Chain: Developing Countries and the Crisis”](#) (Gary Gereffi and Karina Fernandez-Stark). Report prepared for World Bank project on “Global Value Chains and the Crisis.” World Bank, Policy Research Working Paper 5262 (April).
- 2010 [“A Value Chain Analysis of the Sinaloa, Mexico Shrimp Fishery”](#) (Kristen Dubay, Saori Tokuoka, and Gary Gereffi). Report prepared for the Environmental Defense Fund (EDF), March 15
- 2010 [“Workforce Development in Chile’s Offshore Services Value Chain”](#) (Karina Fernandez-Stark, Penny Bamber and Gary Gereffi). Report prepared for CORFO, Chile, March 15.
- 2010 [“The Offshore Services Global Value Chain”](#) (Gary Gereffi and Karina Fernandez-Stark). Report prepared for CORFO, Chile, March 1.
- 2010 [“Chile’s Offshore Services Value Chain”](#) (Karina Fernandez-Stark, Penny Bamber and Gary Gereffi). Report prepared for CORFO, Chile, March 1.

- 2010 [“U.S. Adoption of High-Efficiency Motors and Drives: Lessons Learned”](#) (Marcy Lowe, Ruggero Golini and Gary Gereffi). Report prepared for the Environmental Defense Fund (EDF), February 25.
- 2010 [“The Development and Diffusion of Powder Coatings in the United States and Europe: A Historical and Value Chain Perspective”](#) (Lukas Brun, Ruggero Golini and Gary Gereffi). Report prepared for the Environmental Defense Fund (EDF), February 15.
- 2009 [“The Offshore Services Industry: A New Opportunity for Latin America”](#) (Gary Gereffi, Mario Castillo and Karina Fernandez-Stark). Report prepared for the Inter-American Development Bank, Washington, DC, November 10. IDB Policy Brief, #IDB-PB-101.
- 2009 [“Value Chain Governance”](#) (Stacey Frederick and Gary Gereffi). USAID Briefing Paper.
Spanish translation: [“La gobernabilidad de la cadena de valor”](#) (Frederick and Gereffi). USAID microlinks.
- 2009 [“Public Transit Buses: A Green Choice Gets Greener”](#) (Marcy Lowe, Bengu Aytekin and Gary Gereffi), Chapter 12. Report prepared for the Environmental Defense Fund (EDF), October 26.
- 2009 [“Wind Power: Generating Electricity and Employment”](#) (Gloria Ayee, Marcy Lowe and Gary Gereffi), Chapter 11. Report prepared for the Environmental Defense Fund (EDF), September 22.
- 2009 [“Residential Re-Insulation”](#) (Kristen Dubay and Gary Gereffi), Chapter 10. Report prepared for the Environmental Defense Fund (EDF), August 6.
- 2009 [“Hybrid Drivetrains for Medium- and Heavy-Duty Trucks”](#) (Marcy Lowe, Gloria Ayee and Gary Gereffi), Chapter 9. Report prepared for the Environmental Defense Fund (EDF), June 2.
- 2009 [“Carbon Capture and Storage: A Post-Combustion Capture Technology”](#) (Kristen Dubay and Gary Gereffi), Chapter 8. Report prepared for the Environmental Defense Fund (EDF), May 4.
- 2009 [“Recycling Industrial Waste Energy”](#) (Marcy Lowe and Gary Gereffi), Chapter 7. Report prepared for the Environmental Defense Fund (EDF), February 27.
- 2009 [“Electric Heat Pump Water Heaters”](#) (Kristen Dubay, Gloria Ayee and Gary Gereffi), Chapter 6. Report prepared for the Environmental Defense Fund (EDF), February 27.
- 2009 [“America’s Loss is the World’s Gain: America’s New Immigrant Entrepreneurs, Part IV”](#) (Vivek Wadhwa, AnnaLee Saxenian, Richard Freeman, Gary Gereffi and Alex Salkever). Report prepared for the Ewing Marion Kauffman Foundation, March 2.
- 2008 [“How the Disciple Became the Guru: Workforce Development in India’s R&D Labs”](#) (Vivek Wadhwa, Una Kim De Vitton and Gary Gereffi). Report prepared for the Ewing Marion Kauffman Foundation, July 23.
- 2008 [“The Globalization of Innovation: Can India and China Cure the Global Pharmaceutical Market?”](#) (Vivek Wadhwa, Ben Rissing, Gary Gereffi, John Trumphor and Pete Engardio). Report prepared for the Ewing Marion Kauffman Foundation, June 11.
- 2008 [“The Governance Structures of U.S.-Based Food and Agriculture Value Chains and Their Relevance to Healthy Diets”](#) (Gary Gereffi, Joonkoo Lee and Michelle Christian). Report prepared for the Healthy Eating Program, Robert Wood Johnson Foundation, June.
- 2007 [“China’s Impact on North Carolina’s Major Industries.”](#) Written testimony for the U.S.-China Economic and Security Review Commission Hearing on “China’s Impact on the North Carolina Economy: Winners and Losers.” Kenan Conference Center, University of North Carolina at Chapel Hill, September 6, 2007.

- 2007 [“Intellectual Property, the Immigration Backlog, and a Reverse Brain Drain: America’s New Immigrant Entrepreneurs, Part III”](#) (Vivek Wadhwa, Guillermina Jasso, Ben Rissing, Gary Gereffi and Richard Freeman). Report funded by the Ewing Marion Kauffman Foundation, August 22.
- 2007 [“Education, Entrepreneurship, and Immigration: America’s New Immigrant Entrepreneurs, Part II”](#) (Vivek Wadhwa, Ben Rissing, Annalee Saxenian and Gary Gereffi). Report funded by the Ewing Marion Kauffman Foundation, June 11.
- 2007 [“Prospects for Canada in the NAFTA Automotive Industry: A Global Value Chain Analysis”](#) (Timothy Sturgeon, Johannes Van Biesebroeck and Gary Gereffi). Report prepared for Industry Canada, March 14.
- 2007 [“America’s New Immigrant Entrepreneurs, Part I”](#) (Vivek Wadhwa, Annalee Saxenian, Ben Rissing and Gary Gereffi). Report funded by the Ewing Marion Kauffman Foundation, January 4.
- 2005 [“Value Chain for the U.S. Cotton Industry”](#) (Andrew Hutson, Monica Biradavolu and Gary Gereffi). Report prepared for Oxfam America, March 4.
- 2003 [“The Global Apparel Value Chain: What Prospects for Upgrading by Developing Countries?”](#) (Gary Gereffi and Olga Memodovic). United Nations Industrial Development Organization (UNIDO), Sectoral Studies Series, 2003.

Journal Articles:

- 2016 [“Economic and Social Upgrading in Global Value Chains and Industrial Clusters: Why Governance Matters”](#) (Gary Gereffi and Joonkoo Lee). *Journal of Business Ethics* 133, 1: 25-38.
- 2015 [“América Latina en las cadenas globales de valor y el papel de China.”](#) *Boletín Informativo Techint* 350 (Sep-Dic): 27-40.
- 2015 [“Risks and Opportunities of Participation in Global Value Chains”](#) (Gary Gereffi and Xubei Luo). *Journal of Banking and Financial Economics* 2, 4: 51-63.
- 2015 [“Regional Trade Agreements and Export Competitiveness: The Uncertain Path of Nicaragua’s Apparel Exports under CAFTA”](#) (Stacey Frederick, Jennifer Bair and Gary Gereffi). *Cambridge Journal of Regions, Economy and Society* 8, 3: 403-420.
- 2015 [“Global Value Chains, Rising Power Firms and Economic and Social Upgrading”](#) (Joonkoo Lee and Gary Gereffi). *Critical Perspectives on International Business* 11, 3/4: 319-339.
- 2014 [“A Global Value Chain Perspective on Industrial Policy and Development in Emerging Markets.”](#) *Duke Journal of Comparative and International Law* 24, 3 (Spring): 433-458.
- 2014 [“Risks and Opportunities of Participation in Global Value Chains”](#) (Gary Gereffi and Xubei Luo). VoxEU.org, June 14.
- 2014 [“Globalization, Recession and the Internationalization of Industrial Districts: Experiences from the Italian Gold Jewellery Industry”](#) (Valentina De Marchi, Joonkoo Lee and Gary Gereffi). *European Planning Studies* 22, 4: 866-884.
- 2014 [“Global Value Chains in a Post-Washington Consensus World.”](#) *Review of International Political Economy* 21, 1 (February): 9-37.
- 2014 [“On Richard M. Locke, *The Promise and Limits of Private Power: Promoting Labor Standards in a Global Economy*, New York, Cambridge University Press, 2013”](#) (Gary Gereffi, Marino Regini and Charles F. Sabel). *Socio-Economic Review* 12, 1: 219-235.

- 2013 [“O Brasil nas cadeias globais de valor: implicações para a política industrial e de comércio”](#) [“Brazil in Global Value Chains: Implications for Industrial Policy and Trade”] (Tim Sturgeon, Gary Gereffi, Andrew Guinn and Ezequiel Zylberberg). *Revista Brasileira de Comércio Exterior* 115 (Abril-Jugno): 26-41.
- 2013 New Democracy Forum: [“Can Global Brands Create Just Supply Chains? – Response: Governments in Big Emerging Economies Can Pressure Foreign Companies.”](#) *Boston Review* 38, 3 (May/June): 21-22.
- 2013 “Economic and Social Upgrading and Workforce Development in the Apparel Global Value Chain.” Korea Labor Institute, *International Labor Brief* 11, 4 (April): 18-28.
See [KLI’s English-language website](#) for the original version of the article in English.
- 2012 [“Global Value Chains and Agrifood Standards: Challenges and Possibilities for Smallholders in Developing Countries”](#) (Joonkoo Lee, Gary Gereffi and Janet Beauvais). *Proceedings of the National Academy of Sciences* 109, 31 (July 31): 12326-12331. Part of [Special Feature on “Agriculture Development and Nutrition Security.”](#)
- 2012 [“Why the World Suddenly Cares About Global Supply Chains”](#) (Gary Gereffi and Joonkoo Lee). *Journal of Supply Chain Management* 48, 3 (July): 24-32.
- 2012 “Traveling Technologies: Societal Implications of Nanotechnology through the Global Value Chain” (Julie Dillemath, Stacey Frederick, Rachel Parker, Gary Gereffi and Richard Appelbaum). *Journal of Nano Education* 3, 1: 1-9.
- 2011 [“Economic and Social Upgrading in Global Production Networks: A New Paradigm for a Changing World”](#) (Stephanie Barrientos, Gary Gereffi and Arianna Rossi). *International Labour Review* 150, 3-4: 319-340.
- 2011 “Global Value Chains and International Competition.” *The Antitrust Bulletin* 56, 1: 37-56.
- 2011 [“Stagnating Industrial Employment in Latin America”](#) (David Brady, Yunus Kaya and Gary Gereffi). *Work and Occupations* 38, 2: 179-220.
- 2011 “Traveling Technologies: Societal Implications of Nanotechnology through the Global Value Chain” (Julie Dillemath, Stacey Frederick, Rachel Parker, Gary Gereffi and Richard Appelbaum). *Journal of Nano Education*, Vol. 3, Nos. 1-2: 36-44.
- 2011 “Upgrading and Restructuring in the Global Apparel Value Chain: Why China and Asia Are Outperforming Mexico and Central America” (Stacey Frederick and Gary Gereffi). [Special issue of International Journal of Technological Learning, Innovation and Development](#) on “Shifting End Markets and Upgrading Prospects in Global Value Chains” (IJTLID), Vol. 4, Nos. 1/2/3: 67-95.
- 2011 “The Offshore Services Value Chain: Upgrading Trajectories in Developing Countries” (Karina Fernandez-Stark, Penny Bamber and Gary Gereffi). [Special issue of International Journal of Technological Learning, Innovation and Development](#) on “Shifting End Markets and Upgrading Prospects in Global Value Chains” (IJTLID), Vol. 4, Nos. 1/2/3: 206-234.
- 2010 [“Regulation and Economic Globalization: Prospects and Limits of Private Governance”](#) (Frederick Mayer and Gary Gereffi). *Business and Politics*: Vol. 12: Iss. 3, Article 11.
- 2010 [“China y México en la economía global: trayectorias de desarrollo divergentes en una era de crisis económica.”](#) *Foro Internacional* 3-4 (201-202): 778-807.
- 2010 [“Sustainable Product Indexing: Navigating the Challenge of Ecolabeling”](#) (Jay S. Golden, Kevin J. Dooley, J. M. Anderies, B. H. Thompson, Gary Gereffi and Lincoln Pratson). *Ecology and Society* 15, 3: 8.

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